## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) : July 21, 2003

LAWSON PRODUCTS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

0-10546 (Commission File Number)

36-2229304 (IRS Employer Identification

No.)

1666 East Touhy Avenue, Des Plaines, Illinois (Address of principal executive offices)

60018 (Zip code)

(Registrant's telephone number, including area code)

(847) 827-9666

(Former name or former address, if changed since last report) Not Applicable

Lawson Products, Inc. Current Report of Form 8-K

- Item 7. Financial Statements and Exhibits.
- (c) Exhibits.
  - 99.1 Press release issued by Lawson Products, Inc. on July 21, 2003.
- Item 9. Regulation FD Disclosure (including Item 12 information).

This Current Report on Form 8-K is being furnished pursuant to Item 12 of Form 8-K, in accordance with interim procedures promulgated by the SEC in Release No. 34-47583. See Item 12 below.

Item 12. Results of Operations and Financial Condition.

On July 21, 2003, Lawson Products, Inc. issued a press release announcing its operating results for the fiscal quarter ended June 30, 2003. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K.

The information in this Form 8-K is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this Form 8-K may only be incorporated by reference in another filing under the Securities Exchange Act or Securities Act of 1933 if such subsequent filing specifically references this Form 8-K.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LAWSON PRODUCTS, INC.

/s/ Joseph L. Pawlick \_\_\_\_\_

Joseph L. Pawlick

Senior Vice President, Accounting (principal accounting officer)

Date: July 21, 2003

## EXHIBIT INDEX

NUMBER DESCRIPTION
----99.1 Press release issued by Lawson Products, Inc. on July 21, 2003.

Lawson Products Reports Second Quarter Results

PR Newswire -- July 21, 2003

DES PLAINES, Ill., July 21 /PRNewswire-FirstCall/ -- Lawson Products, Inc. (Nasdaq: LAWS) reported second quarter 2003 net sales of \$97.1 million, a decrease of 2.8% from second quarter 2002 net sales of \$99.9 million. Net sales for the six-month period ended June 30, 2003, declined 1.3% to \$193.2 million from \$195.6 million for the same period last year.

The OEM segment reported net sales increases of 1.8% to \$16.9 million for the second quarter and 2.6% to \$33.5 million for the first six months of 2003. Net sales for the MRO segment were \$80.2 million for the second quarter and \$159.7 million for the six-month period ended June 30, 2003, decreases of 3.7% and 2.0%, respectively.

In the second quarter, the Company incurred a special pre-tax charge of \$1.2 million (\$.8 million after tax) related to the severance and retirement of certain management personnel. Including that special charge, net income for the second quarter of 2003 decreased 11.8% to \$4.1 million compared to \$4.7 million in the same period last year. For the six-month period ended June 30, 2003, net income was \$7.9 million compared to \$8.5 million in the first six months of 2002, a decrease of 7.4%. The principal reason for the decrease was the mentioned special charge. Net income per share was \$.44 for the quarter and \$.83 for the six-month period, decreases of 10.2% and 5.7%, respectively when compared to the same periods last year.

Robert J. Washlow, Chairman of the Board and CEO, commented, "Economic conditions in many markets we serve in the U.S. are challenging at this time. Nonetheless, we continue to make every effort to support our sales force and many within our domestic sales organizations have improved their productivity this year. We are also continuing with our efforts to reduce operating costs as a percentage of sales, and as noted from the improvement in our 'pre-special charge' net income, we are beginning to realize the benefit from this effort. We believe these efforts, along with related initiatives, will provide a strong foundation for growth in sales and net income."

Lawson Products is an international seller and distributor of systems, services and products to the industrial, commercial and institutional maintenance, repair and replacement marketplace. The Company also manufactures, sells and distributes production and specialized component parts to the original equipment marketplace, including the automotive, appliance, aerospace, construction and transportation industries.

This press release, including Mr. Washlow's statements, contains historical information and forward-looking statements and opinions. Statements looking forward in time are included in this press release pursuant

to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations or beliefs and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. The factors that could cause actual results to differ materially from those described in the forward-looking statements include increased competition, seasonality, effectiveness of our sales and marketing programs, or an economic downturn.

# LAWSON PRODUCTS, INC. AND SUBSIDIARIES CONSOLIDATED SUMMARY OF OPERATIONS (UNAUDITED)

	Three Mor	ths Ended June 30, 2002 % Change	
Net Sales	\$97,108,559	\$99,890,723 -2.8%	
Income Before Taxes (a)(b)	6,705,002	8,055,884 -16.8%	
Provision for Income Taxes	2,564,000	3,360,000	
Net Income (a)(b)	\$4,141,002	\$4,695,884 -11.8%	
Net Income per share of Common Stock:  Basic Diluted	\$0.44 \$0.44	\$0.49 -10.2% \$0.49 -10.2%	
Weighted Average Shares Outstanding: Basic Diluted	9,490,111 9,505,609	9,610,557 9,643,310	
	Six Mor 2003	iths Ended June 30, 2002 % Change	e
Net Sales	2003	-	е
Net Sales Income Before Taxes (a)(b)	2003	2002 % Change \$195,636,332 -1.3%	е
Income	2003 \$193,183,669	2002 % Change \$195,636,332 -1.3%	е
Income Before Taxes (a)(b) Provision	2003 \$193,183,669 13,326,173	2002 % Change \$195,636,332 -1.3% 14,465,715 -7.9% 5,938,000	<b>e</b>
Income Before Taxes (a)(b)  Provision for Income Taxes	2003 \$193,183,669 13,326,173 5,427,000	2002 % Change \$195,636,332 -1.3% 14,465,715 -7.9% 5,938,000	9

- (a) The Company used estimated gross profit rates in 2002 to determine inventories and cost of goods sold during interim periods.
- (b) In the second quarter of 2003, the Company recorded a special pre-tax charge of \$1,246,000, having an after-tax effect of \$751,000, for the severance and retirement of certain management personnel.

## SOURCE Lawson Products, Inc.

-0- 07/21/2003

/CONTACT: Joseph Pawlick, Senior Vice President Accounting of Lawson Products, Inc., +1-847-827-9666/ (LAWS)