Instruction 1(b)

FORM 4

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

1. Name and Address of Reporting Person

DELECTO IECCOLA D

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

| OMB APPRO | OVAL | | | | | |
|------------------------|-----------|--|--|--|--|--|
| OMB Number: | 3235-0287 | | | | | |
| Estimated average burd | en | | | | | |
| hours per response: | 0.5 | | | | | |

5. Relationship of Reporting Person(s) to Issuer (Check all applicable)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 $\,$ or Section 30(h) of the Investment Company Act of 1940

LAWSON PRODUCTS INC/NEW/DE/

2. Issuer Name and Ticker or Trading Symbol

| ——— | | | LAWS] | | | | | | | | | | | (give title Othe | | | Owner (specify | | | |
|---|--------------------------------|--|---|------------------|--|--|---|-------|--|-----------------------------|-----------------------|--|-------------------------------------|---|--|--------------------------------|--|--|--|--|
| (Last) 1666 EAS | (Fir T TOUHY | | 3. Date of Earliest Transaction (Month/Day/Year) 11/12/2004 | | | | | | | | | | below) below) President & COO | | | | | | | |
| (Street) DES PLA | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | 6. Inc Line) | Form filed by One Reporting Person Form filed by More than One Reporting | | | | | | | | |
| (City) | (Sta | ate) (Z | Zip) | | | | | | | | | | | | Person | | | | | |
| | | Tabl | e I - No | n-Deriv | ative | Sec | curiti | es Ac | quired, | Dis | posed o | f, or E | Benef | ficially | Owned | | | | | |
| 1. Title of Security (Instr. 3) | | | | | 2. Transaction Date (Month/Day/Year) | | 2A. Deemed Execution Date, if any (Month/Day/Year) | | Code (| Transaction Code (Instr. | | 4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4 | | | Beneficia Owned F | s ally following | Form (D) o | : Direct I r Indirect I str. 4) | 7. Nature of Indirect Beneficial Ownership | |
| | | | | | | | Code | v | Amount | (A) (D) | or F | Price | Reported Transact (Instr. 3 a | ion(s) | | | (Instr. 4) | | | |
| Common S | Stock, \$1.00 | 11/12 | /12/2004 | | | | М | | 8,000 | I | A : | \$26.83 | 8,1 | 00(1) | | D | | | | |
| Common S | Common Stock, \$1.00 par value | | | | | 2/2004 | | | | | 8,000 | I |) | \$48.9 | 100(1) | | | D | | |
| | | T | able II - | | | | | | | | osed of, convertil | | | | Owned | | | | | |
| 1. Title of Derivative Security (Instr. 3) | | | | Transa Code (| | of Deri Seco Acq (A) o Disp of (E (Inst | of I | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | | and nt of ties ying tive Se 3 and 4 | curity | 8. Price of Derivative Security (Instr. 5) | 9. Numbe derivative Securities Beneficial Owned Following Reported Transactic (Instr. 4) | e O s Fi llly D o (!) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) | | |
| | | | | | Code | v | (A) | (D) | Date Exercisa | | Expiration Date | Title | or No of | umber | | | | | | |

Explanation of Responses:

Stock Perforn

Right⁽²⁾ Stock

Right⁽³⁾ Stock

Right⁽⁴⁾

Performance

Performance

1. 100 shares owned in joint tenancy with spouse.

\$26.5

\$27.08

\$26.85

2. Stock performance rights vest 20% per year and will be fully vested on 12/13/2005.

11/12/2004

11/12/2004

11/12/2004

- 3. Stock performance rights vest 20% per year and will be fully vested on 12/11/2006.
- 4. Stock performance rights vest 20% per year and will be fully vested on 08/12/2008.

/s/ Neil E. Jenkins, Attorney-in-11/16/2004

3,000

4,000

1.000

Stock

Common

Stock

Common

\$<mark>0</mark>

\$<mark>0</mark>

\$0

Fact

** Signature of Reporting Person

Date

2,000

6,000

4,000

D

D

D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

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Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

3,000

4,000

1.000

12/13/2001

12/11/2002

08/12/2004

12/13/2010

12/11/2011

08/12/2013